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## **Bluffton REALTOR Completes Police Academy Training to Help Clients Improve Home Safety** **Nick Conte Gains Insight Into Ways Law Enforcement Procedures Can Help Prevent Crime**

BLUFFTON, S.C. / June 8, 2017 – Real estate agents do a lot to help make their clients’ dreams of homeownership a reality. They find homes for sale and negotiate purchase prices. And they coordinate closings. Real estate agents even research the quality of school districts, which has major influence on home buying decisions.

And that’s just a fraction of what they do.

Like most, Nick Conte, a real estate agent at WEICHERT, REALTORS® - Coastal Properties in Bluffton, does much more for his clients. He can also do something most others in his industry can’t after completing a 10-week training at the Beaufort County Sheriff’s Office Police Academy: offer a law enforcement perspective for better ways to protect your property and person.

“I learned some really interesting things about home and personal safety, as well as crime prevention, at the training that I can now pass along to my clients,” said Conte, who moved from New Jersey to Bluffton five years ago with his family. “I can tell perspective buyers that things like those big, beautiful hedges in front of the windows may look great but they’re also a place where a criminal can hide while waiting for you to walk up to the front door.”

During the training, Conte learned how law enforcement officials respond to an incident, the importance of good communication between citizens and police, as well as ways to prevent a crime from happening. He also had the opportunity to go on a ride-along with a patrol officer.

Conte’s police academy experience not only gave him useful home safety tips to share with clients, it also gives him an opportunity to give back to the Bluffton community where he lives and works. It’s also indicative of the acts of kindness displayed by many of his co-workers at WEICHERT, REALTORS® - Coastal Properties.

“The agents in our offices love giving back to the communities where they live and work,” said Karen Ryan, the broker/co-owner of WEICHERT, REALTORS® - Coastal Properties, which has four offices in South Carolina. “What Nick is able to do for his clients as a result of completing this police academy training may one day save a life here in the Lowcountry. We are all so proud of Nick for taking advantage of this unique way of helping others in our community.”

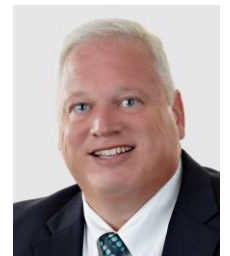
WEICHERT, REALTORS® - Coastal Properties is an independently owned and operated Weichert® affiliate. The company has offices in Hilton Head Island, Bluffton, Okatie and Beaufort.

For more information about WEICHERT, REALTORS® - Coastal Properties, contact Joseph Ryan at 843-341-3700 or visit [www.WeichertCP.com](http://www.WeichertCP.com).

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**About Weichert Real Estate Affiliates, Inc.:** Weichert Real Estate Affiliates, Inc. has grown steadily since Jim Weichert, president, chairman and CEO of Weichert, Realtors, launched the company’s franchise division in 2001. The affiliate division was created to offer a business model for franchisee ownership candidates described as “a clearly defined operating system for marketing and managing a real estate business.” Weichert Real Estate Affiliates, Inc. announced its first affiliate in 2002, was ranked as one the top traditional residential real estate franchises in *Entrepreneur’s* 2017 Franchise 500 and is identified in 2017 by *Franchise Business Review* as one the top U.S. franchises. Weichert Real Estate Affiliates, Inc. has offices serving over 300 markets in 39 states. For more information about Weichert, visit [Weichert.com](http://Weichert.com) or for information on franchise opportunities visit [WeichertFranchise.com](http://WeichertFranchise.com).

*Each WEICHERT® franchised office is independently owned and operated.*



Nick Conte completed a 10-week police academy training to help offer home safety tips to his real estate clients.