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Gary Carter of Weichert, Realtors® - Coastal Properties Earns Ninja Selling Certification

HILTON HEAD, S.C. / Feb 12, 2018 - Weichert, Realtors® - Coastal Properties is proud to announce that REALTOR Gary Carter was recently awarded the highly acclaimed Ninja Selling certification.

Carter earned the Ninja Selling certification by attending an intensive multi-day workshop that covers a variety of subjects from how to develop personal mastery plans and business strategies that focus on people you already know to finding ways to better connect and communicate with clients.

Ninja Selling is a nationwide sales training system developed by The Group, Inc. Real Estate. The company's sales system is based on a philosophy of building relationships, listening to the customer, and then helping them achieve their goals.



Gary Carter

"I am constantly in search of learning opportunities that will help me enhance the quality of real estate service I provide my real estate clients," said Carter. "The knowledge I've gained from attending the Ninja selling workshop gives me a unique perspective on the selling process, which I can bring to the negotiating table when assisting my clients."

Carter, of Hilton Head Island, is a part a team of knowledgeable and dedicated agents at Weichert, Realtors® – Coastal Properties, which brings many years of combined real estate experience to its clients.

"Gary is a highly talented REALTOR who is willing to go the extra mile to ensure his clients receive the best real estate service in the area," said Karen Ryan, the co-owner/broker of Weichert, Realtors® - Coastal Properties. "Obtaining this certification further demonstrates how dedicated Gary is to his profession."

Weichert, Realtors® – Coastal Properties is an independently owned and operated Weichert affiliate. The company has offices in Hilton Head Island, Beaufort, Bluffton and Okatie.

For more information about Weichert, Realtors® - Coastal Properties, contact Joe or Karen Ryan at 843-341-3700 or visit www.WeichertCP.com.

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About Weichert Real Estate Affiliates, Inc.: Weichert Real Estate Affiliates, Inc. has grown steadily since Jim Weichert, president, chairman and CEO of Weichert Companies, launched the company's franchise division in 2001. The affiliate division was created to offer a business model for franchisee ownership candidates described as "a clearly defined operating system for marketing and managing a real estate business." Weichert Real Estate Affiliates, Inc. announced its first affiliate in 2002, was ranked as one of the top traditional residential real estate franchises in *Entrepreneur's* 2018 Franchise 500 and was identified in 2018 by *Franchise Business Review* as one of the top U.S. franchises for owner satisfaction. Weichert Real Estate Affiliates, Inc. has offices serving over 300 markets in 39 states. For more information about Weichert, visit Weichert.com or for information on franchise opportunities visit WeichertFranchise.com.

Each Weichert® franchised office is independently owned and operated.