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### **Local Real Estate Agency Expands Due to 2017 Growth** **Weichert, Realtors® - Best Beach Real Estate Weston Office Doubles In Size**

WESTON, Fla. / Jan. 3, 2018 – The Weston office at Weichert, Realtors® - Best Beach Real Estate experienced significant growth during 2017 under the leadership of Judith Fernandez, the office’s managing broker.

She more than doubled the office’s yearly sales production, which pushed the agency to the top of the sales production list for the state’s 46 Weichert® affiliated offices.

The Weston office also took over the No. 1 spot in the country in August for new agent recruitment for all Weichert affiliates after Fernandez added close to 100 agents to her team last year.



Judith Fernandez

“Weichert has amazing recruitment tools that allow me to take a very systematic approach to hiring the best agents in South Florida,” said Fernandez. “They also have training programs to help my agents deliver the best real estate service available.”

Resources provided by Weichert help make the Weston office a preferred destination for the area’s most talented agents. They also helped the company outgrow its old office space on Weston Road.

“We simply out grew that office space after recruiting dozens of agents – both new and experienced ones – last year,” added Fernandez, who spends a considerable amount of her time coaching and mentoring agents in her office. “We needed more space for agent training sessions and sit-down meetings with our clients.”

So Fernandez turned to the head of commercial real estate at Weichert, Realtors® - Best Beach Real Estate, Michael Hinton, to find a more conducive environment for her agents and their clients.

“I worked closely with Judith, like I do with all my commercial clients, to find the perfect work space for her and her team,” said Michael Hinton. “The new location, which is right down the road from the old office, is twice the size of the former location. The new suite will allow for better agent training options and more conference rooms for Judith’s team to meet with their clients.”

The new Weston office is located at 2800 Weston Road, Suite 103, and can be reached at 954-888-9322.

Weichert, Realtors® - Best Beach Real Estate is an independently owned and operated Weichert® affiliate. The company has six offices serving South Florida.

More information about Weichert, Realtors® - Best Beach Real Estate can be found at [www.bestbeach.net](http://www.bestbeach.net) or by contacting Abraham Chehebar at 305-866-0777.

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**About Weichert Real Estate Affiliates, Inc.:** Weichert Real Estate Affiliates, Inc. has grown steadily since Jim Weichert, president, chairman and CEO of Weichert Companies, launched the company’s franchise division in 2001. The affiliate division was created to offer a business model for franchisee ownership candidates described as “a clearly defined operating system for marketing and managing a real estate business.” Weichert Real Estate Affiliates, Inc. announced its first affiliate in 2002, was ranked as one of the top traditional residential real estate franchises in *Entrepreneur’s* 2017 Franchise 500 and was identified in 2017 by *Franchise Business Review* as one of the top U.S. franchises. Weichert Real Estate Affiliates, Inc. has offices serving over 300 markets in 39 states. For more information about Weichert, visit [Weichert.com](http://Weichert.com) or for information on franchise opportunities visit [WeichertFranchise.com](http://WeichertFranchise.com).

*Each Weichert® franchised office is independently owned and operated.*