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Nancy Sain of Weichert, Realtors® - Coastal Properties Earns ABR® Designation

HILTON HEAD ISLAND, S.C. / Nov. 30, 2020 — Nancy Sain of Weichert, Realtors® - Coastal Properties has been awarded the Accredited Buyer's Representative (ABR®) designation by the Real Estate Buyer's Agent Council of the National Association of REALTORS®.

Sain was required to successfully complete a comprehensive course in buyer representation and an elective course focusing on a buyer representation specialty to earn the designation. She joins more than 25,000 real estate professionals across the globe who have earned the ABR designation.

"Nancy has demonstrated strong customer service, leadership, integrity, and project management skills throughout her career. She knows how to bring people and resources together to successfully complete transactions and realize goals," said Joseph Ryan, co-owner of Weichert, Realtors® - Coastal Properties. "Nancy continues to show great initiative and dedication to her clients by growing her knowledge through designation courses and other avenues as well."



Nancy Sain

Sain is one of many talented and experienced agents who played a pivotal role in Weichert, Realtors® - Coastal Properties being named to the prestigious Weichert® Premier Client Group (PCG) for 2020, which is based on 2019 sales performance. The company was one of only 30 – out of over 250 – in the Weichert network to earn PCG status.

Prior to joining the real estate industry, Sain enjoyed a rewarding career with two of the world's leading IT companies, where she managed global organizations and exceeded the requirements and expectations of large customers.

Weichert, Realtors® - Coastal Properties is an independently owned and operated Weichert affiliate. The company has offices in Hilton Head Island, Beaufort, Bluffton, Okatie and Savannah.

For more information about Weichert, Realtors® - Coastal Properties, contact Kelly Ryan at 843-341-3700 or visit www.WeichertCP.com.

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About Weichert Real Estate Affiliates, Inc.: Weichert Real Estate Affiliates, Inc. has grown steadily since Jim Weichert, president, chairman and CEO of Weichert Companies, launched the company's franchise division in 2001. The affiliate division was created to offer a business model for franchisee ownership candidates described as "a clearly defined operating system for marketing and managing a real estate business." Weichert Real Estate Affiliates, Inc. announced its first affiliate in 2002, was ranked as one of the top traditional residential real estate franchises in *Entrepreneur's* 2020 Franchise 500 and was identified in 2020 by *Franchise Business Review* as one of the top U.S. franchises for owner satisfaction. Weichert Real Estate Affiliates, Inc. has offices serving over 350 markets in 41 states. For more information about Weichert, visit Weichert.com or for information on franchise opportunities visit WeichertFranchise.com.

Each Weichert® franchised office is independently owned and operated.