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Weichert Real Estate Affiliates, Inc. Announces Its Top Performers of the Month

MORRIS PLAINS, N.J. / March 12, 2020 – Weichert Real Estate Affiliates, Inc. is proud to announce its top Weichert® affiliated agents, offices and companies for the month of February. The recognition is based on gross commission income earned or real estate transactions closed. The top offices for sales lead conversion were also recognized for the month of February. The top Weichert affiliates across the country for February were:

- Top Producing Agent – Gross Commission Income: Edward Gelley at Weichert, Realtors® - New Group in Newark, N.J.
- Top Producing Agent – Real Estate Transactions: Lori Brockman at Weichert, Realtors® - First Tier in Columbia, Mo.
- Top Producing Office – Gross Commission Income: Weichert, Realtors® - Welch & Company in Overland Park, Kan.
- Top Producing Office – Real Estate Transactions: Weichert, Realtors® - First Tier in Columbia, Mo.
- Top Producing Company – Gross Commission Income: Weichert, Realtors® - Hallmark Properties in Orlando with additional offices in Central and East Coast Florida.
- Top Producing Company – Real Estate Transactions: Weichert, Realtors® - Hallmark Properties in Orlando with additional offices in Central and East Coast Florida.

The office with the highest sales lead conversion based on leads coming from the company's Weichert Lead Network over the last 12 months:

- Best Sales Lead Conversion Rate: Weichert, Realtors® - Joe Orr & Associates in Tullahoma, Tenn.

"Weichert affiliates continuously demonstrate a willingness to do whatever it takes to provide the best real estate service in their communities," said Bill Scavone, president and chief operating officer of Weichert Real Estate Affiliates, Inc. "This recognition reflects the hard work put forth by some of our top producers across the country."

Weichert Real Estate Affiliates, Inc. currently has affiliate offices serving over 350 markets in 40 states, representing smart entrepreneurs who were interested in joining a nationally recognized brand which offers incomparable tools, training and marketing techniques to set them apart from the competition. Each Weichert affiliated office is independently owned and operated.

More information about Weichert Real Estate Affiliates, Inc. can be found at www.weichertfranchise.com or by calling (877) 533-9007.

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About Weichert Real Estate Affiliates, Inc.: Weichert Real Estate Affiliates, Inc. has grown steadily since Jim Weichert, president, chairman and CEO of Weichert Companies, launched the company's franchise division in 2001. The affiliate division was created to offer a business model for franchisee ownership candidates described as "a clearly defined operating system for marketing and managing a real estate business." Weichert Real Estate Affiliates, Inc. announced its first affiliate in 2002, was ranked as one of the top traditional residential real estate franchises in *Entrepreneur's* 2020 Franchise 500 and was identified in 2020 by *Franchise Business Review* as one of the top U.S. franchises for owner satisfaction. Weichert Real Estate Affiliates, Inc. has offices serving over 350 markets in 40 states. For more information about Weichert, visit Weichert.com or for information on franchise opportunities visit WeichertFranchise.com.

Each Weichert® franchised office is independently owned and operated.