



The Home Team

FOR IMMEDIATE RELEASE

CONTACT:
Evan Roeser
Weichert Real Estate Affiliates, Inc.
973-401-5578
eroeser@weichertrealtors.net

Weichert, Realtors® - The Home Team to Offer Buffini & Company's 100 Days to Greatness® Training Program for Real Estate Professionals

HOMEWOOD, Ill. / Dec. 22, 2020 – Weichert, Realtors® - The Home Team will be offering Buffini & Company's 100 Days to Greatness real estate training program for newly-licensed agents. The course provides methods for agents to create and optimize their database and lead generation strategy through dialogues, role play scenarios and resources to help facilitate a smooth client experience. Classes, which will be offered both virtually and in-person, will begin on January 18, 2021 at 9:30 a.m. and will continue weekly on Tuesdays for the duration of the class. Agents from any brokerage are welcome and encouraged to attend.

Facilitated by Teresa Joyce, the broker/owner of Weichert, Realtors® - The Home Team, 100 Days to Greatness will be delivered through a series of video modules and includes weekly action steps to accelerate agents' careers. Participants in each class will have access to a robust online resource center that includes infographics, presentations and dialogues, access to Referral Maker® CRM and a tracking system. Class time is devoted to watching the modules, group discussion, synergy sessions and receiving encouragement and accountability.

For additional information or to join the 100 Days to Greatness training program, please contact Teresa Joyce at 708-960-4476 or TeresaJoyce.Weichert@gmail.com.

Weichert, Realtors® - The Home Team is an independently owned and operated Weichert affiliate. The office serves Cook County, South Suburbs and Northwest Indiana.

For more information about Weichert, Realtors® - The Home Team, located at 1820 Ridge Road, Suite 214 in Homewood, contact Teresa Joyce at 708-960-4476 or visit www.weichert-thehometeam.com.

About Weichert, Realtors® - The Home Team: Weichert, Realtors® - The Home Team is dedicated to providing caring, quality service to our clients and to our brokers. At Weichert, Realtors® - The Home Team we are family and strive to be the best for our clients! We provide the Home Team Advantage to deliver a Home Team Win!

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About Weichert Real Estate Affiliates, Inc.: Weichert Real Estate Affiliates, Inc. has grown steadily since Jim Weichert, president, chairman and CEO of Weichert Companies, launched the company's franchise division in 2001. The affiliate division was created to offer a business model for franchisee ownership candidates described as "a clearly defined operating system for marketing and managing a real estate business." Weichert Real Estate Affiliates, Inc. announced its first affiliate in 2002, was ranked as one of the top traditional residential real estate franchises in *Entrepreneur's* 2020 Franchise 500 and was identified in 2020 by *Franchise Business Review* as one of the top U.S. franchises for owner satisfaction. Weichert Real Estate Affiliates, Inc. has offices serving over 350 markets in 41 states. For more information about Weichert, visit Weichert.com or for information on franchise opportunities visit WeichertFranchise.com.

Each Weichert® franchised office is independently owned and operated.