



All Pro

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Chicago Real Estate Company Joins Weichert® National Franchise Network **Realty World All Pro Adds Three Offices to Weichert Franchise Footprint in Midwest**

CHICAGO, Ill. / April 4, 2017 – Weichert Real Estate Affiliates, Inc. is pleased to announce that Realty World All Pro, which has offices in Chicago and Elmwood Park, has joined their national franchise system. The new company, now known as WEICHERT, REALTORS® - All Pro is an independently owned and operated Weichert® affiliate run by Michael Ristau, the agency's managing broker.

Ristau, a Chicago resident, and his father, George Ristau, who started the family business in 1991, made the decision to franchise after meeting with the Weichert leadership team in Morris Plains, New Jersey. The Ristau's saw tremendous upside going with a brand like Weichert and the support they provide their affiliated owners, brokers and agents.

"I was really impressed with the overall support from the entire Weichert franchise system and the accessibility of their support team," said Michael Ristau. "We see the trainings Weichert can provide our agents and brokers, along with their cutting-edge technology, as the future for real estate success. Our agents will benefit tremendously from this affiliation."

George Ristau believes the resources provided by Weichert will help grow the business he founded exponentially.

"Joining Weichert gives us an opportunity to reinvigorate our existing staff with new tools and systems, and puts us in a position to aggressively recruit and train new agents as a result of the hands-on assistance from Weichert," said Ristau, the company's owner/broker. "Those types of tools and resources not only makes managing a large staff that much easier, they help increase revenue."

Weichert Real Estate Affiliates, Inc. President and COO Bill Scavone was pleased to welcome the newest Midwest company. "I am thrilled to welcome our new friends at WEICHERT, REALTORS® - All Pro and their clients to the Weichert family. Their office has a reputation for great customer service and they are highly regarded in the Chicago area. The office also shares our client-first philosophy and is rooted in the region it serves."

WEICHERT, REALTORS® - All Pro is a full service real estate agency serving the entire Chicago metro area. The Weichert affiliate has two offices in Chicago and a third location in Elmwood Park.

For more information about WEICHERT, REALTORS® - All Pro, located at 2107 W. Irving Park Road in Chicago, 7747 W. Belmont Avenue in Elmwood Park, and 7134 W. Grand Avenue in Chicago, contact Michael Ristau at 708-452-7653 or visit www.allprohomes.com.

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About Weichert Real Estate Affiliates, Inc.: Weichert Real Estate Affiliates, Inc. has grown steadily since Jim Weichert, president, chairman and CEO of Weichert, Realtors, launched the company's franchise division in 2001. The affiliate division was created to offer a business model for franchisee ownership candidates described as "a clearly defined operating system for marketing and managing a real estate business." Weichert Real Estate Affiliates, Inc. announced its first affiliate in 2002, was ranked as one the top traditional residential real estate franchises in *Entrepreneur's* 2017 Franchise 500 and is identified in 2017 by *Franchise Business Review* as one the top U.S. franchises. Weichert Real Estate Affiliates, Inc. has offices serving over 300 markets in 39 states. For more information about Weichert, visit Weichert.com or for information on franchise opportunities visit WeichertFranchise.com.

Each WEICHERT® franchised office is independently owned and operated.