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## Weichert® Affiliated Agent Successfully Completes CBOR Leadership Academy

COLUMBIA, Mo. / Oct. 2, 2017 – Weichert, Realtors® - First Tier in Columbia is proud to announce that REALTOR Monica Hansman has successfully completed the Columbia Board of REALTORS (CBOR) Leadership Academy training. The intensive months-long CBOR academy teaches leadership skills to help members in business as well as in their personal lives and introduces them to leadership opportunities on a local, state and national level.

“It was an honor and a privilege to be a part of the Columbia Board of REALTORS’ 2017 leadership academy class,” said Hansman, an award-winning real estate agent who has worked at the Columbia-based Weichert® affiliate office since 2006. “The skill sets and insight I gained from participating in this leadership academy will help me immensely, both professionally and personally.”



Monica Hansman

Hansman earned her Missouri REALTOR license in 2006 and has been involved with various professional associations throughout her career. She is a member of the Columbia chapter of the Women’s Council of REALTORS and previously served as the group’s president, president-elect and vice president of membership. Hansman currently serves on the CBOR’s finance committee and is a past co-chair of the association’s special events committee. She has also been elected as the CBOR’s treasurer for 2018.

“Monica is an extremely talented REALTOR who constantly seeks out opportunities to improve the level of service that she offers her real estate clients,” said Brooke McCarty, one of the six owners at Weichert, Realtors® - First Tier. “She continues to raise the bar for exceptional service here in our office and does whatever she can to help enhance the reputation and level of service provided by REALTORS in our area.”

Prior to entering real estate, Hansman worked at Boone County National Bank where she gained invaluable experience in credit administration, commercial lending and credit analysis. She is also a member of the Columbia Chamber of Commerce, Women’s Network and is actively involved with her local United Way chapter.

Originally from Paris, Missouri, Hansman has lived in Columbia for the past 15 years.

Weichert, Realtors® - First Tier is an independently owned and operated Weichert affiliate. The company serves the Columbia metro area.

For more information about Weichert, Realtors® - First Tier, located at 3700 Monterey Drive, Suite A, in Columbia, contact Jessica Kempf at 573-256 8601 or visit [www.weichertft.com](http://www.weichertft.com).

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**About Weichert Real Estate Affiliates, Inc.:** Weichert Real Estate Affiliates, Inc. has grown steadily since Jim Weichert, president, chairman and CEO of Weichert Companies, launched the company’s franchise division in 2001. The affiliate division was created to offer a business model for franchisee ownership candidates described as “a clearly defined operating system for marketing and managing a real estate business.” Weichert Real Estate Affiliates, Inc. announced its first affiliate in 2002, was ranked as one of the top traditional residential real estate franchises in *Entrepreneur’s* 2017 Franchise 500 and was identified in 2017 by *Franchise Business Review* as one of the top U.S. franchises. Weichert Real Estate Affiliates, Inc. has offices serving over 300 markets in 39 states. For more information about Weichert, visit [Weichert.com](http://Weichert.com) or for information on franchise opportunities visit [WeichertFranchise.com](http://WeichertFranchise.com).

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