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Weichert Real Estate Affiliates, Inc. Announces Its Top Performers of the Month

MORRIS PLAINS, N.J. / Dec. 18, 2017 – Weichert Real Estate Affiliates, Inc. is proud to announce its top Weichert® affiliated agents, offices and companies for the month of November. The recognition is based on gross commission income earned or real estate transactions closed. The top offices for generating open house activity and sales lead conversion were also recognized for the month of November. The top Weichert affiliates across the country for November were:

- Top Producing Agent – Gross Commission Income: Lance Rhodes at Weichert, Realtors® - The Piedmont Sky Group in Hapeville, Ga.
- Top Producing Agent – Real Estate Transactions: Marty Pennell at Weichert, Realtors® - Team Metro in Hickory, N.C.
- Top Producing Office – Gross Commission Income: Weichert, Realtors® - The Griffin Company in Bentonville, Ark.
- Top Producing Office – Real Estate Transactions: Weichert, Realtors® - The Griffin Company in Bentonville, Ark.
- Top Producing Company – Gross Commission Income: Weichert, Realtors® - Hallmark Properties in Orlando with additional offices in Central and East Coast Florida.
- Top Producing Company – Real Estate Transactions: Weichert, Realtors® - Hallmark Properties in Orlando with additional offices in Central and East Coast Florida.

The offices leading the national network in open house activity and driving foot traffic to its listings:

- Most Open House Events: Weichert, Realtors® - Graham-Welch, LLC in Overland Park, Kan.
- Most Open House Visitors: Weichert, Realtors® - Graham-Welch, LLC in Overland Park, Kan.

The office with the highest sales lead conversion based on leads coming from the company's Weichert Lead Network over the last 12 months:

- Best Sales Lead Conversion Rate: Weichert, Realtors® - CornerStone in Two Rivers, Wis.

"Weichert affiliates continuously demonstrate a willingness to do whatever it takes to provide the best real estate service in their communities," said Bill Scavone, president and chief operating officer of Weichert Real Estate Affiliates, Inc. "This recognition reflects the hard work put forth by some of our top producers across the country."

Weichert Real Estate Affiliates, Inc. currently has affiliate offices serving over 300 markets in 39 states, representing smart entrepreneurs who were interested in joining a nationally recognized brand which offers incomparable tools, training and marketing techniques to set them apart from the competition. Each Weichert affiliated office is independently owned and operated.

More information about Weichert Real Estate Affiliates, Inc. can be found at www.weichertfranchise.com or by calling (877) 533-9007.

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About Weichert Real Estate Affiliates, Inc.: Weichert Real Estate Affiliates, Inc. has grown steadily since Jim Weichert, president, chairman and CEO of Weichert Companies, launched the company's franchise division in 2001. The affiliate division was created to offer a business model for franchisee ownership candidates described as "a clearly defined operating system for marketing and managing a real estate business." Weichert Real Estate Affiliates, Inc. announced its first affiliate in 2002, was ranked as one of the top traditional residential real estate franchises in *Entrepreneur's* 2017 Franchise 500 and was identified in 2017 by *Franchise Business Review* as one of the top U.S. franchises. Weichert Real Estate Affiliates, Inc. has offices serving over 300 markets in 39 states. For more information about Weichert, visit Weichert.com or for information on franchise opportunities visit WeichertFranchise.com.

Each Weichert® franchised office is independently owned and operated.