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CONTACT:
Lemard Freeman
Weichert Real Estate Affiliates, Inc.
973-401-5578
lfreeman@weichertrealtors.net

Local Realtor Sets Office Record With Multi-Million Dollar Real Estate Deal **Summers Pendarvis at Weichert, Realtors® - Pendarvis Company Represents Buyer of \$2.35M Property**

EDGEFIELD, S.C. / July 31, 2018 – Well that didn't take long. And that's just what Weichert, Realtors® - Pendarvis Company in Edgefield, South Carolina wanted.

Less than a month after publicly announcing they joined the Weichert® national franchise system on June 18, a new office record was set for the largest commission check earned by a licensed agent at the company.

Summers Pendarvis, who is also the company's new broker-in-charge, represented the buyer of a \$2.35 million home on Lake Jocassee. A real estate deal that Pendarvis says presented a few twists at times.

"This was one of the more complex and tumultuous series of negotiations I've handled," said Pendarvis, who finalized the seven-figure property sale on July 23. "However, I was able to use the systems and tools provided by Weichert to successfully negotiate with both the seller and third parties."



Summers Pendarvis

The staff at the Edgefield affiliate, including Pendarvis, was able to take advantage of Weichert operating systems and marketing resources – as well as agent training programs – in the weeks leading up to its official launch date to better assist their clients.

An advantage that Pendarvis believes will continue to lead to big things.

"This is just the beginning of the success we will have being affiliated with Weichert," added Pendarvis.

Weichert, Realtors® - Pendarvis Company is an independently owned and operated Weichert affiliate. The office serves the Central Savannah River Area.

For more information about Weichert, Realtors® - Pendarvis Company, located at 307 Main Street in Edgefield, contact Summers Pendarvis at 803-637-0079 or visit pendarvis.co.

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About Weichert Real Estate Affiliates, Inc.: Weichert Real Estate Affiliates, Inc. has grown steadily since Jim Weichert, president, chairman and CEO of Weichert Companies, launched the company's franchise division in 2001. The affiliate division was created to offer a business model for franchisee ownership candidates described as "a clearly defined operating system for marketing and managing a real estate business." Weichert Real Estate Affiliates, Inc. announced its first affiliate in 2002, was ranked as one of the top traditional residential real estate franchises in *Entrepreneur's* 2018 Franchise 500 and was identified in 2018 by *Franchise Business Review* as one of the top U.S. franchises for owner satisfaction. Weichert Real Estate Affiliates, Inc. has offices serving over 300 markets in 37 states. For more information about Weichert, visit Weichert.com or for information on franchise opportunities visit WeichertFranchise.com.

Each Weichert® franchised office is independently owned and operated.